

Financial Aid High School Presentation

New Jersey Higher Education Student
Assistance Authority



2013/2014 Award Year



The Mission

The Higher Education Student Assistance Authority is the only State agency with the sole mission of providing students and families with the financial and informational resources to pursue their education beyond high school.





Goals of Financial Aid Office

- Primary goal is to assist students in paying for college and is achieved by:
 - Evaluating family's ability to pay for educational costs
 - Distributing limited resources in an equitable manner
 - Providing a balance of gift aid and self-help aid
 - Implement federal and state regulations for their college/university



Help! Sources of Aid

- Federal
- State of New Jersey
- The College/University
- Outside Organizations
 - Civic organizations (ex.- local Rotary Club), parent's employer, high school awards

Types of Financial Aid

- Grants
- Scholarships
- Loans
- Employment Opportunities



Types of Aid

Gift Aid - Grants

- **Federal Government 2013/14**
 - Pell (\$5,645 max award)
 - SEOG (\$4,000 max award)
 - TEACH (\$3,760 max award)





Types of Aid (continued)

- **State of New Jersey**

- TAG (Tuition Aid Grant) & Part-Time TAG for County Colleges
 - Total Disbursed FY 2011 (July 2011 to June 2012) - \$302.3 M
 - Total Number of Grants Awarded – 73,000
- EOF (Educational Opportunity Fund)
- Governor's Urban Scholarship



- Rank in the top 5% of the high school graduating class
- Attain a 3.0 GPA at the end of the junior year
- Must graduate from a traditional public, public charter, county vocational or non-public school and reside in an eligible area
- Have a New Jersey Eligibility Index below 10,500

- **Institutional Grants**

- **Private Grants & Scholarships**





Types of Aid (continued)

- **State Scholarships**

- NJ STARS

- Students who graduate in the top 15% of their high school class
- Complete a rigorous high school course of study
- Achieve the required score on a college placement test to determine college readiness
- Students must take at least 12 college credits
- Students must attain a cumulative GPA of 3.0 or higher
- Must file a Free Application for Federal Student Aid (FAFSA)

- NJ STARS II

- Received NJSTARS funding and have a family taxable income of less than \$250,000
- Must earn an associates degree and graduate with a 3.25 GPA or higher
- May receive up to \$2,500 annually for a public or private 4-year NJ college or university
- Must enroll full time (12 credit hours)





Types of Aid (continued)

- **State Scholarships**



- Governor's Industry Vocation Scholarship for Women & Minorities (NJ - GIVS)

- Up to \$2,000 per year for the cost of enrollment at one of New Jersey's 19 County Colleges
- Benefits women and minorities pursuing non-degree certificates in construction – related fields
- Must be NJ resident
- Must file a FAFSA
- Some of the programs eligible for the scholarship include
 - Construction Supervision
 - Solar Energy Technology
 - Architectural Engineering Technology
 - Heating / Refrigeration / Air Conditioning / Ventilation





College/University

- Factors that may influence institutional aid, particularly merit-based aid:

Academics

SAT's

AP Courses

Activities

Academic Track

H.S. Attended

Class Rank

Athletic Ability*

Geographic Diversity

Legacy (child of alumni)

Talent

Gender/Ethnicity

* *Athletic awards offered by NCAA Division I and Division II schools only.*





Self Help Loans & Gap Shortfall Solutions

- Monthly Payment Plans – offered by the college
- Federal Perkins Loan (5% interest rate)
- Federal Direct Loan Program (1st year dependent)
 - Subsidized Stafford Loan \$3,500 need based
 - Unsubsidized Stafford Loan \$2,000 additional
- Federal Direct Undergraduate Stafford Loans are 3.86% plus a 1.051% origination fee, for subsidized and unsubsidized loans.





Self Help Loans to Cover the Gap *can borrow up to cost of attendance*

- **NJCLASS Supplemental Loan Program**

Fixed rate loan with varying repayment options. Interest rates range from 5.49% to 8.05% for the 2013/2014 award year. *Can borrow up to cost of attendance and student can be the borrower. Each option has a 3% fee.*

- **Federal PLUS Program** (6.41% & 4.202% Origination fee)

- **Institutional or Private Loans**

May be a fixed or variable rate loan - *can borrow up to cost of attendance*





Application: CSS Profile

- Why is it required?
 - Provides additional information, i.e., non-custodial parent, home equity, pensions. Used by some schools to distribute institutional funds.
- Who requires it?
 - Typically institutions with significant institutional aid
 - Almost 400 schools nationally
- When do families file?
 - Available October 1, 2013
 - Submit at least two weeks before the earliest college or scholarship priority date

To download CSS Profile, go to www.collegeboard.org

CSS PROFILE is \$25 for the first college, and \$16 for each additional college.





Application: FAFSA

- Submit the Free Application for Federal Student Aid (FAFSA) prior to the earliest school's deadline & complete the NJ State Specific Questions
- To ensure maximum consideration for federal, state, and institutional aid, check information from each school to determine:
 - Required application materials
 - Application deadlines
- Be sure to answer all optional questions on the FAFSA like “Gender” & “Driver License” to speed up processing





Free Application for Federal Student Aid (FAFSA)

- Collects family's personal and financial information used to calculate the student's Expected Family Contribution
- File the FAFSA electronically
 - FAFSA on the Web at www.fafsa.gov
 - Student & Parent must obtain a Personal Identification Number (PIN) from the FAFSA website before starting
- Estimated income or actual prior year tax information
- Use the IRS Data Retrieval Tool to populate income & tax information



FAFSA on the Web: www.fafsa.gov

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the AMERICAN MIND™

FAFSA™
Free Application for Federal Student Aid

 Home
  About Us
  PIN Site
  Student Aid on the Web
  Help

SEARCH

English | Español

Get help paying for college

Submit a Free Application for Federal Student Aid (FAFSA)

New to the FAFSA?

**Start A New
FAFSA**

Returning User?

- Make a correction
- Add a school
- View your Student Aid Report (SAR), and more...

Login

Deadlines
Information about your deadlines.

School Code Search
Find your college's school code. Also find detailed information about your college.

FAFSA Filing Options
Learn about the other options for filing your FAFSA.

Announcements

- Use the [IRS Data Retrieval Tool](#) to update your FAFSA with IRS tax return information.

If you have already submitted a FAFSA and would like to use the Tool, click **Login** to start a correction. Once in the FAFSA, navigate to the "Finances" section, where the

Thinking About College?



Use *FAFSA4caster* to see how federal student aid can help you pay for college!

 Internet



To Register for a PIN: www.pin.ed.gov

The PIN Site - Federal Student Aid - Windows Internet Explorer

http://www.pin.ed.gov/PINWebApp/pinindex.jsp

The PIN Site - Federal Student Aid

Home Feeds (J) Print Page Tools Help Research

START HERE GO FURTHER
FEDERAL STUDENT AID

Federal Student Aid PIN

[English](#) | [Español](#)

[PIN Home](#) [Help](#) [Contact Us](#) [FAQs](#) [About Us](#)

Apply For A PIN
Check PIN Status
Request A Duplicate PIN
Access My PIN E-mail
Change My PIN
Update My Personal Information
Disable My PIN
Reestablish My PIN
Activate My PIN

Welcome to the Federal Student Aid PIN Web site

This Web site is your source of information for the Federal Student Aid PIN.

Your PIN can be used each year to electronically apply for federal student aid and to access your Federal Student Aid records online. If you receive a PIN, you agree not to share it with anyone. Your PIN serves as your electronic signature and provides access to your personal records, so you should never give your PIN to anyone, including commercial services that offer to help you complete your FAFSA. Be sure to keep your PIN in a safe place.

Apply For A PIN

The PIN Application is for students and parents who want to apply for a Federal Student Aid PIN.

APPLY NOW

Helpful Links

[Student Aid on the Web](#)
Information you will need to receive aid for school. [Go »](#)

[Links to Federal Student Aid Electronic Services](#)

[FAFSA on the Web](#)

Site Last Updated: Tuesday, January 1, 2008

FOIA | Privacy | Security | Notices

WhiteHouse.gov | USA.gov | ED.gov

Start Status Report from Dece... Microsoft PowerPoint - [...] The PIN Site - Federal... 11:37 AM



FAFSA 2014/15 Major Changes

- Enhanced instructions for question 14 and 15 will read, “If you have a social security number but are not a US Citizen or Eligible Non-Citizen, you should still complete the FAFSA because you may be eligible for state or college aid.
- Revised Question #59 to read, “As of today, what is the marital status of your legal parents?”
 - Revised “Single” to Never Married”
 - Added a new response, “Unmarried and both parents living together”





General Highlighted Eligibility Requirements

- Must have a valid Social Security Number
- Must be enrolled or accepted for enrollment in an eligible program of study
- Must be pursuing a degree, certificate, or other recognized credential
- Must be a U.S. citizen or eligible noncitizen
- Must be registered with Selective Service (males are required)





Key Components of the FAFSA

- Student Demographics
 - Last Name
 - Social Security Number
 - Date of Birth
 - NJ applicants must provide an answer to the driver's license questions.
 - **ALL** applicants must indicate their gender.
- Student Income and Assets
 - IRS Data Retrieval
 - Income earned from work
- Student Status: Dependent/Independent
- Parent Demographics-Who is a Parent?
 - Social Security Number
 - Last Name
 - Date of Birth





Key Components of the FAFSA (continued)

- Household Size
 - Number in college
- Parent(s) Income and Assets
 - IRS Data Retrieval
 - Income earned from work
 - Dislocated Worker
- Federal Means Tested Benefits
 - SSI, Food Stamps, Free or Reduced Price Lunch, TANF, WIC
- College Choice
 - List a New Jersey college first
 - List all colleges of interest (up to 10)
 - How to add a college
- Once submitted, use the link from the FAFSA confirmation page to HESAA's webpage to complete the additional data elements for Tuition Aid Grant (TAG) and NJ STARS (II) eligibility.
 - May also come to HESAA website to complete additional data elements if a student forgets to go there from the FAFSA confirmation page.





Common Mistakes Made on the FAFSA

- Student's name as it appears on the social security card, social security number, and date of birth.
- Parent section vs. Student section
- Number of people in the household
- Divorced/remarried households
- Taxes paid vs. taxes withheld
- Parental and student assets
 - “Zero” is a number
- College level
- Skipping the gender question





State of NJ Additional Questions


How To Be Considered for State Aid

- Complete the FAFSA on the Web (FOTW)
- Be sure to list a New Jersey college or university as your 1st choice on the FAFSA
- Once you submit the FOTW, NJ residents will be given the option to link to the Higher Education Student Assistance Authority's website to respond to additional questions to be considered for TAG (see next slide), NJ STARS, NJ STARS II and other state programs.
- Click the link and complete the additional New Jersey State questions. HESAA will notify you of the status of your State grant application.





Click to Apply for State Aid

 **START HERE
GO FURTHER**
FEDERAL STUDENT AID™

FAFSA®
Free Application for Federal Student Aid


 **Contact Us**  **Browse Help** **SEARCH**


Student Demographics School Selection Dependency Status Parent Demographics Financial Information Sign & Submit Confirmation

2012-2013 Confirmation Page

Confirmation Number: F 05500060901 03/19/2012 09:07:10
Data Release Number (DRN): 4015

Congratulations, fname! Your FAFSA was successfully submitted to Federal Student Aid. You should print this page for your records.

 **Optional Feature - Start your state application** - Click [here](#) if you want to apply for New Jersey state-based financial aid.

 **Eligibility Information**

Estimated Expected Family Contribution (EFC) = 03770
The EFC is an index that schools use to determine your eligibility and is not the amount of money that you have to pay. Your school's financial aid office will use your EFC to determine the specific types and amounts of student aid you are eligible to receive.

You may be eligible to receive the following:

[Pell Grant](#) Estimate - \$1,800.00

[Direct Stafford Loan](#) Estimate - \$9,500.00
You may also be eligible to receive other federal, state, or institutional grants, scholarships, and/or work-study.





Cost of Attendance

- Tuition and fees
- Room and board
- Books and supplies, equipment, transportation, and miscellaneous personal expenses
- Loan fees
- Study abroad costs
- Dependent care expenses
- Expenses related to a disability
- Expenses for cooperative education program



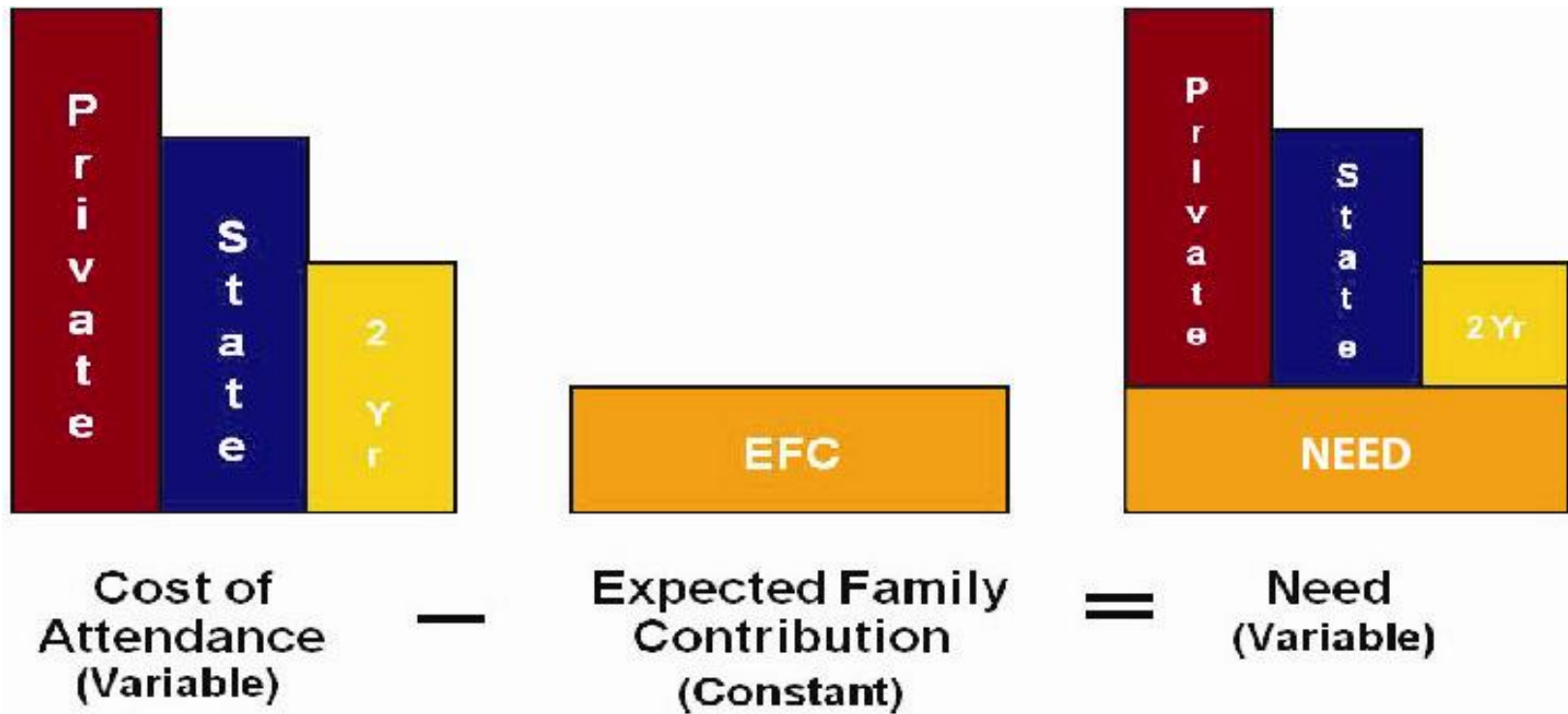


What Is The Expected Family Contribution (EFC)?

- Basis of financial aid package
- EFC is determined by a federal formula that calculates need using the information you supplied on the FAFSA
- EFC & Financial Need are guidelines used by schools to determine an aid package
- EFC is not necessarily equal to a family's out-of-pocket costs



Definition of Need




Shopping Sheet



- Financial Aid Shopping Sheet
- The Shopping Sheet standardizes award letters, making it easier to comparison shop and provide students with key information including:
 - How much one year of school will cost.
 - Financial aid options to pay this cost, with a clear differentiation between grants and scholarships, which do not have to be repaid, and loans, which do.
 - The net costs after grants and scholarships are taken into account.
 - Fundamental information about student results, including information comparing default rates, graduation rates, and


Colleges rush to Implement for 2013/14


University of the United States (UUS)

Costs in the 2013-14 year

Estimated Cost of Attendance for full-time enrollment		
Tuition and fees	\$ XXXXX	\$ XX,XXX / yr
Housing and meals (on-campus resident)	XXXX	
Books and supplies	XXXX	
Transportation	XXXX	
Other educational costs	X,XXX	

Graduation Rate
Percentage of full-time students who graduate within 6 years




LOW
MEDIUM
HIGH


71%

Grants and scholarships to pay for college

Total Grants and Scholarships (not Aid, no repayment needed)		
Grants from your school	\$ XXXX	\$ XX,XXX / yr
Federal Pell Grant	XXXX	
Grants from your state	XXXX	
Other scholarships you can use	XXXX	

Loan Default Rate
Percentage of borrowers entering repayment and defaulting on their loan


6%


12%

UUS Average
Comparable Institutions

What you will pay for the 2013-14 year

Net Costs (Cost of attendance minus total grants and scholarships) \$ XX,XXX / yr

Options to pay net costs

Work options

Work-Study (Federal, state, or institutional) \$ XXXX / yr

Median Borrowing
Students at UUS typically borrow \$XXXX in Federal loans over X years. The Federal loan payment over 10 years for this amount is approximately \$XXXX per month. Your borrowing may be different.

\$

Loan options*

Federal Perkins Loans	\$ XXXX / yr
Federal Direct Subsidized Loan	XXXX / yr
Federal Direct Unsubsidized Loan	XXXX / yr

*Recommended amounts shown here. You may be eligible for a different amount. Contact your financial aid office.

Repaying your loans

To learn about loan repayment choices and work out your Federal Loan monthly payment, go to: <https://www.direct.ed.gov/calcs.html>

Other options

Family Contribution (As calculated by the institution using information reported on the FAFSA or to your institution.) \$ XX,XXX / yr

- Payment plan offered by the institution
- Parent PLUS Loan
- Military and/or National Service benefits
- Non-Federal private education loan

For more information and next steps:
University of the United States (UUS)
Financial Aid Office
123 Main Street
Anytown, ST 12345
Telephone: (123) 456-7890
E-mail: financialaid@uus.edu





Net Price Calculator

- All institutions must have a net price calculator posted on their websites.
- Students will be able to estimate the individual net price per institution.
- Based on full-time, first degree/certificate-seeking undergraduate students.





CAUTION!

- Please, avoid being charged a fee to file the FAFSA
 - Completing and processing the FAFSA is **FREE**
 - If filing FAFSA on the Web, make sure you go directly to: www.fafsa.gov
 - Contact the financial aid office or HESAA at 1-800-792-8670 if you need help in completing the FAFSA





The Cycle of Financial Aid

Jan-March - Student/Parents complete
FAFSA

March-May - Schools send award letters

June-July - School sends Fall Semester bill





Where Do I Go From Here?

- Obtain and review admission, financial aid materials and deadlines from each school to which you are applying
- Meet all application deadlines
 - CSS Profile if applicable
 - Complete the FAFSA and any other application materials required by the school or your state agency - NJ State deadlines are:
 - TAG Renewal Students – June 1, preceding the academic year for which aid is requested
 - All Other Applicants – October 1 for Fall and Spring term awards; March 1 – Spring awards only





Other Resources

- Outside Scholarships
- Campus Administered Payment Plans
- Campus Employment
- Specialized Campus Opportunities

Residential Advisors

Student Ambassadors

Student Tour Guides

Internships/CO-OP'S





Private Scholarship Search

- Institution/college web sites
- Local library resources
- Local businesses, civic organizations and churches
- Parent's employer(s)
- www.hesaa.org
- www.fastweb.com
- www.collegeboard.org
- www.mappingyourfuture.org





NJBEST

College Savings Plan

- \$3 billion in assets invested in the Plan
- NJBEST is the only 529 Savings Plan to award a scholarship ranging from \$500-\$1,500
- Funding for NJBEST scholarships comes from HESAA
 - Over \$1.3 million has been awarded since FY 2003
- Earnings on the NJBEST Plan are tax free when used to pay for the qualified higher education expenses of an NJBEST beneficiary
- Limit how much can be contributed annually





HESAA Services

- Web Site

www.hesaa.org

- Financial Aid Hotline

609-584-4480

- NJBEST

- MappingYourFuture.org



Questions?



Thank you

